

Message Text

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PAGE 01 MOSCOW 16056 230837Z

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ACTION CU-03

INFO OCT-01 EUR-08 ISO-00 SSO-00 /012 W

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O R 230819Z OCT 74

FM AMEMBASSY MOSCOW

TO USIA WASHDC IMMEDIATE

INFO AMEMBASSY VIENNA

SECSTATE WASHDC 3728

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E. O. 11652: N/A

TAGS: OEXC, UR

SUBJ: EXCHANGES: EXHIBITS: "TECHNOLOGY FOR THE AMERICAN
HOME" CONTRACT TALKS

USIA: FOR ICS/E, IEE

VIENNA FOR REX/CRAIG

REF: MOSCOW 16039

1. REQUEST AGENCY OBTAIN AND FORWARD MAXIMUM PRACTICABLE FOLLOWING INFORMATION FOR USE IN PLANNED DISCUSSION WITH CHAMBER ON OCT 25 REGARDING CHAMBER PROPOSED EXHIBIT SPACE RENT INCREASE FROM 9 TO 12 OR 15 RUBLES PER SQUARE METER:
(A) CURRENT RENTAL RATES FROM SIX FACILITIES WHICH HOUSED SOVIET YOUTH IN 1973-74 PLUS THEIR PROJECTED INCREASES FOR 1975;
(B) QUOTES FROM TWO EXHIBIT FACILITIES CAPABLE HOUSING UPCOMING SOVIET EXHIBITION IN SOUTHERN AND SOUTHWESTERN CITIES SUCH AS ATLANTA, MEMPHIS, NEW ORLEANS, PHOENIX OR TUCSON. REASON FOR LATTER REQUEST IS THAT PRIOR DISCUSSIONS GUNDERSEN - SOVIET YOUTH STAFF AND DYER - KELLY WRIGHT, DESIGN AND PRODUCTION, ALEXANDRIA, VIRGINIA, INDICATE SOVIETS MAY SCHEDULE THESE CITIES FOR NEXT EXHIBITION. SUGGEST AGENCY INITIALLY CONTACT DESIGN AND PRODUCTION FOR POSSIBLE ASSISTANCE THESE REQUESTS.

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2. HISTORICAL COST DATA SOVIET YOUTH AVAILABLE HERE AND

WILL BE PRESENTED FORCEFULLY TO SHOW U.S. CONSISTENTLY PAYS
MORE FOR ALL COST ELEMENTS. APPRECIATE AGENCY VIEWS AS TO
OTHER STATEMENTS/ACTIONS THAT CAN BE USED TO DEMONSTRATE
RATE INCREASE IS NOT APPROPRIATE.

3. TO OBTAIN MAXIMUM IMPACT WITH ABOVE REQUESTED INFORMATION,
NEED HERE BY OPENING BUSINESS OCT 25.
STOESSEL

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NNN

Message Attributes

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Disposition Approved on Date:
Disposition Authority: golinofr
Disposition Case Number: n/a
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Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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